

# YOU'RE AS VITAL TO OUR SURVIVAL AS WE ARE TO YOURS



Pacific Life & Annuity Company is rated A++ (Superior) by A.M. Best Company for its relative financial strength and ability to meet its obligations to policyholders. PL&A has also been awarded financial strength ratings of AA (Very Strong) by Standard & Poor's, AA+ (Very Strong) by Fitch Ratings, and Aa3 (Excellent) by Moody's. These ratings reflect the opinions of the rating agencies.



**PACIFIC LIFE  
& ANNUITY COMPANY**

[www.PacificLifeandAnnuity.com](http://www.PacificLifeandAnnuity.com)

**800.800.8613**

P.O. Box 7010 • Newport Beach, CA • 92658-7010  
Products not available in all states. For producer information only.

At Pacific Life & Annuity Company, we believe in the strength of our PPO group health insurance plans and our dedication to exceptional customer service. The only thing as important is our commitment to working with producers—and only producers. For over 50 years, we have strongly preserved this simple philosophy.

- We do not sell direct
- All referrals are passed on to local producers
- You have an assigned professional licensed sales representative
- No internal sales agents
- Support staff to assist you with proposals and on-site enrollments
- You have direct access to underwriters
- Assistance for all of your legislation questions
- Spanish translated materials for your clients
- An established Broker Bonus program built around the way you do business

And Pacific Life & Annuity's vision is just as clear. We do not get between you and your client -- we support that relationship giving you the greatest opportunity for your own success. Our goal is to be your carrier of choice. To learn how you can not only survive, but succeed, call 800.800.8613 or visit us online at [www.PacificLifeandAnnuity.com](http://www.PacificLifeandAnnuity.com).