

Minutes for Triangle Association of Health Underwriters Board Meeting

Date: 2-9-10

Sponsor: The Cason Group

Speaker: Ken Sherlin, NCAHU legislative updates

In Attendance: Dean Holmes, Rufus Langley, Toni Langley, Liz Gutierrez, Tony Gutierrez, Renee Luongo, Rebecca McCabe, Jill Denton, Donna Hewitt

Absent: Dan Odorizzi, Beth Donner

Meeting Called to Order by Dean Holmes at 10:39am

1. Review of 1-12-09 minutes: Liz made a motion to approve the minutes as submitted. Renee seconded. All approved.

2. Finance Report: Tony reviewed the balance sheet and P&L statements with the board. Discussed budget for Cap Conference, which is \$6000. Rufus motioned to accept the finance report. Liz seconded. All approved.

3. Reports (Executive Board/Committee Chairs):

President-Dean mentioned the recent Bowl a Thon raising \$1100 for the Raleigh Rescue Mission. Photos to be sent to the paper and local media. Almost 60 people attended the event. Dean also mentioned Cap Conference and that six board members would be attending. He also plans to let members know that there may be funds available to help with expenses at Cap Conference. Dean also will contact Reid Waller, the golf tournament chair, to get an update. Dean also discussed an upcoming NCAHU meeting with NC DOI this Thursday.

President Elect/Membership- Liz presented a membership update in which she shared that membership was holding steady for December. She also announced that TAHU was one of the top performing chapters in the US in terms of membership. Two new members for January. Lost a few due to uncontrolled circumstances such as moving, getting out of the insurance industry, etc. She also is coordinating a membership drive during February. At the February member meeting, TAHU will offer a prize to the member with the most new members recruited in February.

VP/Programs- No New Updates.

Secretary/Treasurer- No New Updates.

Continuing Education- No New Updates. Leslie will begin to focus on efforts after Symposium.

Law & Legislation/PAC- Rufus updated the board on set meeting times with legislators while at the upcoming Cap Conference in DC.

Minutes submitted 2-12-10 by Rebecca McCabe

Awards- Jill reviewed pacesetter status and other updates. She will be compiling everything and will email the spreadsheet to everyone. She asks that everyone review and complete all items and return to her.

Public Service- Toni gave a report on the recent Bowl a Thon fundraiser which raised \$1100 for the Raleigh Rescue Mission. She also will raffle off a 1 night stay at the Sheraton downtown Raleigh as a general raffle. Toni also mentioned she will be working with Reid Waller on the golf tournament. Next month will be a 50/50 raffle.

Media Relations/Newsletter- Donna submitted a press release and article to the News and Observer and other local media. She also will send Bowl a thon photos out to local media as well.

Website- Tony continues to update and maintain the website

4. New Business: No New Updates

5. Old Business: No New Updates

Meeting adjourned at 11:32am.

February TAHU Membership Meeting Minutes: 2-9-10 at 11:30am- 1:00pm

Sponsor: The Cason Group

Speaker: Ken Sherlin

Attendance: 60

CE Credit: N/A

New Member Orientation/Mentoring 2-9-10:

Attendance: 2

NOTE: All items contained within this document are required for the NAHU Pacesetter and other chapter Awards. Please do not omit any of these agenda items. This document can serve as an agenda for monthly TAHU board meetings.