

## **Minutes for Triangle Association of Health Underwriters Board Meeting**

**Date: 1-12-10**

**Sponsor: Digital Insurance & Fort Dearborn Insurance**

**Speaker: Brett Rosen, Digital Insurance**

In Attendance: Dean Holmes, Rufus Langley, Toni Langley, Liz Gutierrez, Tony Gutierrez, Dan Odorizzi, Renee Luongo, Rebecca McCabe, Jill Denton, Beth Donner, Donna Hewitt

Absent: Leslie McMillan, Chris Spivey

Meeting Called to Order by Dean Holmes at 10:40am

**1. Review of 12-8-09 minutes:** Liz made a motion to approve the minutes as submitted. Beth seconded. All approved.

**2. Finance Report:** Tony reviewed the balance sheet and P&L statements with the board.

### **3. Reports (Executive Board/Committee Chairs):**

President-Dean previewed a look ahead to 2010 and the programs TAHU plans to offer. He highlighted the golf tournament and the Calling Post initiative.

President Elect/Membership- Liz presented a membership update in which she shared that membership was holding steady for December. Membership for December was 190- loss of 1 member. She will be receiving the BCBS list bill in which there should be several new and renewing members. Liz asked about individual lapsed members and reviewed board member recruitment. Beth and Jill need to recruit 1 member each. There will be a Spring membership drive for February. The prize will be a dinner for two to a nice local restaurant.

VP/Programs- Dan provided a master list of scheduled programs and sponsors for the remainder of the year.

Secretary/Treasurer- No New Updates.

Continuing Education- No New Updates.

Law & Legislation/PAC- Rufus updated the board on three issues.

1. hopeful to have a health care reform bill by the State of the Union Address, but the Abortion issue, Cadillac tax and the public option issues are at the heart of the debate
2. State health plan- upcoming blue ribbon task force meeting
3. Tony and Teri met with Senator Kay Hagan's legislative aide and discussed health care reform. They discussed the meeting and the lack of knowledge regarding the pass through of any additional taxes placed on insurance companies.

Awards- Jill reviewed pacesetter status and other updates. Beth offered to send out HUPAC updates and discussed ideas for a targeted HUPAC campaign.

Minutes submitted 1-20-10 by Rebecca McCabe

Public Service- Toni reminded everyone about the Bowling Event on February 6 and the need for more sponsors and teams. Looking for up to 10 teams of 6 people each. Each team pays \$120 to play and \$96 of that will go to the Raleigh Rescue Mission. Toni also mentioned the raffle for the Full Monty theater play.

Media Relations/Newsletter- Donna submitted a press release to the News and Observer. Beth Donner sent an article to the Cary News. Donna discussed the proposed health insurance awareness week and planning for media relations opportunities. Donna will follow up with Jill on this activity.

Website- Tony continues to update and maintain the website

**4. New Business: Attendance for 2010 CAP Conference** was discussed. Reviewed budget and treasurer and secretary are to compare last year v. this year in allocations per person. This is a follow up item.

**5. Old Business: no items presented**

Meeting adjourned at 11:40am.

**January TAHU Membership Meeting Minutes: 1-12-10 at 11:30am- 1:00pm**

Sponsor: Digital Insurance and Ft. Dearborn Life Insurance Company

Speaker: Brett Rosen with Digital Insurance

Attendance: 50

**CE Credit:** N/A

**New Member Orientation/Mentoring 1-12-10:**

Attendance: 1

*NOTE: All items contained within this document are required for the NAHU Pacesetter and other chapter Awards. Please do not omit any of these agenda items. This document can serve as an agenda for monthly TAHU board meetings.*