

## **Minutes for Triangle Association of Health Underwriters Board Meeting**

**Date: 1-18-11**

**Sponsor: The Cason Group**

**Speaker: Jerry Piercy**

In Attendance: Liz, Henry, Dan, Donna, Christina, Jason, Dean, Jill, Rebecca

Meeting Called to Order by Liz at 10:34am

**1. Review of December minutes:** need to add “N/A” to new member meeting in December, speaker – recognition of awards. Also, we are going to begin add date on the header and footer. Henry moved to approve the minutes, Dan seconded, all in favor, approved.

**2. Finance Report:** Henry explained the difference between a profit and loss sheet and the balance sheet. We have \$600 net income so far due to sponsorships. We will be \$500 short by the end of the year due to lacking full sponsorship in December. Discussed the golf tournament monies. Dan motioned to approve the finance report, Dean seconded, all in favor – approved.

### **3. Reports (Executive Board/Committee Chairs):**

#### **President**

**President Elect/Membership** – Dan reported that we have 182 total members (down 1). Agreed to split up a list of names to call for membership afterward. We agreed that the board would not get rewards for bringing in new members.

**VP/Programs**-We connected with Assurity, got a check and an apology from Todd Reimers. Rebecca read this allowed. We got a short update on speakers and sponsors.

**Secretary/Treasurer**- No update

**Continuing Education**- Asked if there were any ideas for June to submit them. No CE for February.

**Law & Legislation/PAC**- Dean reported that we only have 16 contributors in TAHU to HUPAC. He’s going to bring sign-ups for the 10x12.

Jill (Leg.) – 5 people going to Cap Conference at this point. Jill is setting up meetings with representatives. Denny Rehberg states he is going to defund Obamacare. Repeal vote reported to be 1-19-11.

**Awards**- No update

**Public Service-** Reported that we would be collecting coats today. Also, may collect coats at the following meeting.

**Media Relations/Newsletter-** No update. We will do an overview of working with the media before the March meeting.

**Website** – no update

**4. New Business:** We approved back in October to allot money to those going to Cap Conference. Discussed that we have 5 board members attending, and 7 members outside the board. Six people are reported to need help. Dan motioned to give \$350 to any TAHU member who registers and goes to Cap Conference. Dean seconded. All in favor – approved.

**5. Old Business:** March 1<sup>st</sup> and 2<sup>nd</sup> is Day on the Hill. We are going to ask about the regional meeting reimbursement. Dean motions for ½ a room to be covered for Tony at the regional meeting. Henry seconded. All in favor – approved.

**Monthly TAHU Membership Meeting Minutes: 1-18-11, 11:30-1pm**

Sponsor: The Cason Group

Speaker: Jerry Piercy

Attendance: 35

**CE Credit 1-18-11 – N/A**

**New Member Orientation 1-18-11, 1pm**

Attendance: 0