

## **Minutes for Triangle Association of Health Underwriters Board Meeting**

**Date: 7-9-09**

**Sponsor: N/A**

**Speaker: N/A**

In Attendance: (List names) Dean Holmes, Jill Denton, Tony Gutierrez, Liz Gutierrez, Rufus Langley, Donna Hewitt, Dan Odorizzi, Rebecca McCabe, Beth Donner

Absent: Leslie McMillan

Meeting Called to Order by Dean Holmes at 1:20pm.

- 1. Review of 6-9-09 minutes:** Motion to accept minutes with revisions by Rufus Langley, second by Liz Gutierrez. Approved.
- 2. Finance Report:** Motion to accept report by Rufus Langley, second by Dan Odorizzi. Approved.
- 3. Reports (Executive Board/Committee Chairs):**

President-

- Dean Holmes informed the board that his theme this year will be “how to be a better chapter” with now being such a critical time for everyone in the industry and urged all the board members to be involved. The president also mentioned that one take away from the conference in NYC was the name pronunciation of NAHU. It is to be spelled out N-A-H-U rather than pronounced as a word. This is for consistency and name recognition purposes.

President Elect/Membership-

- Liz Gutierrez reported that membership is at 190 for the Triangle region. She has two other people to help her with recruiting and renewing membership and she committed to approaching people up for renewal much earlier than the 60-day grace period.
- President Dean Holmes referenced an article making all board members responsible for member recruitment and requested that all board members be Triple Crown with NAHU.

VP/Programs-

- Dan Odorizzi reported that a CE class is scheduled for August 11, 2009 from 9am-12pm at the UnitedHealthcare office in Cary.
- Rebecca McCabe offered to send out the CE class notice to brokers in her database.

Secretary/Treasurer-

- Tony Gutierrez will investigate interest rates with various banks and report back at the next meeting.
- Dan Odorizzi motioned to subsidize half of any hotel room costs up to \$110/night for any Triangle member attending the Legislative Fly-In on July 14-15<sup>th</sup> in Washington, DC. Beth seconded. Approved.

Continuing Education-

- Dean Holmes discussed an opportunity for members to receive CE credits at a discount through the NAHU chapter affiliate Program. This is offered through [insurancestudy.com](http://insurancestudy.com).

Law & Legislation/PAC-

- Rufus Langley mentioned that the NAHU Legislative Fly-In will be held July 14-15<sup>th</sup> in which 1000 NAHU members will be descending on DC and meeting with legislators. Specific talking points will be sent to the TAHU membership.
- Requested that all board members commit to giving to HUPAC.

Awards-

- Jill Denton gave an update report from NAHU. She recognized Tony Gutierrez for winning the NAHU Website Award and the Triangle chapter was Silver Seal Certified in 2009. This assists with the chapter's Pacesetter goals.

Public Service- no updates

Media Relations/Newsletter-

- Rufus Langley requested that Donna Hewitt submit a pres release on the upcoming NAHU Legislative Fly-In July 14<sup>th</sup> and 15<sup>th</sup> in Washington, DC.

Website- no new updates

**4. New Business:**

- Rufus Langley motioned to change the regularly scheduled September members meeting to a special Legislative Content members meeting. Dan Odorizzi seconded. Approved.

**5. Old Business: none**

**Meeting adjourned by Dean at 2:45pm.**