

Minutes for Triangle Association of Health Underwriters Board Meeting

Date: 3-16-10

Sponsor: UnitedHealthcare

Speaker: Ken Atkins, Wake County Economic Development

In Attendance: Dean Holmes, Rufus Langley, Toni Langley, Liz Gutierrez, Tony Gutierrez, Renee Luongo, Rebecca McCabe, Jill Denton, Donna Hewitt

Absent: Beth Donner

Meeting Called to Order by Dean Holmes at 10:37am

1. Review of 2-09-10 minutes: Dan made a motion to approve the minutes as submitted. Liz seconded. All approved.

2. Finance Report: Tony reviewed the balance sheet and P&L statements with the board. Rufus motioned to accept the finance report. Liz seconded. All approved.

3. Reports (Executive Board/Committee Chairs):

President- Dean discussed the upcoming National Conference. TAHU will offer reimbursement of \$1000/person. Dan, Liz and Dean are interested in attending. Dean will provide a summary report of activities for the program year and will publish a report in the next member newsletter. We will also begin to look at recognition awards for members. The board also discussed the update on the golf tournament:

- Wednesday, Sept 29, 2010 shot gun start at 9am
- NC State golf course
- Deposit is required of 25% 30 days prior to event
- Will charge \$100 per player
- Serve box lunches
- Set up is all inclusive in the fee charged to TAHU
- Motion to move forward with tournament was made by Liz, seconded by Tony. All approved.
- Committee members include: Reid Waller, Dan Odorizzi, Matt Estrella, Henry Stewart

President Elect/Membership- Liz presented a membership update in which she shared that membership was increasing for February. We had five new members in February, and 1 for March. This leaves TAHU at 193 total membership. Liz attended Leadership Training while at Cap Conference in DC.

VP/Programs- Dan is still trying to find a sponsor for the May meeting to split the cost with WakeMed. He is talking with an ancillary carrier about this now and will report back to the board once this is finalized. Susan Nester will be speaking at the April meeting. Dan also shared some upcoming plans for speakers and sponsors. July, no meeting. June will be a Lineberger speaker and

Minutes submitted 3-29-10 by Rebecca McCabe

perhaps a federal Legislative update. We may hold a coffee social in August to bring local and federal candidates together in a public forum.

Secretary/Treasurer- No New Updates.

Continuing Education- No New Updates. Leslie will begin to focus on efforts after Symposium.

Law & Legislation/PAC- Rufus will present a Cap Conference Update at the member meeting.

Awards- Jill reviewed pacesetter status and other updates. She will be compiling everything and will email the spreadsheet to everyone. She asks that everyone review and complete all items and return to her as quickly as possible.

Public Service- Toni gave a report on the recent fundraising activities. Raffles have raised \$600. Today's raffle will be a pony keg from Top of the Hill in Chapel Hill. Overall, we have donated in excess of \$1000 during this program year

Media Relations/Newsletter- Donna will be collecting press releases and work with Jill to coordinate media efforts.

Website- Tony continues to update and maintain the website

4. New Business: No New Updates

5. Old Business: No New Updates

Meeting adjourned at 11:31am.

February TAHU Membership Meeting Minutes: 3-16-10 at 11:30am- 1:00pm

Sponsor: UnitedHealthcare

Speaker: Ken Atkins, Wake County Economic Development

Attendance: 60

CE Credit: N/A

New Member Orientation/Mentoring 3-16-10:

Attendance: 3

NOTE: All items contained within this document are required for the NAHU Pacesetter and other chapter Awards. Please do not omit any of these agenda items. This document can serve as an agenda for monthly TAHU board meetings.