

Minutes for Triangle Association of Health Underwriters Board Meeting

Date: 5-11-10

Sponsor: WakeMed and Assurant

Speaker: Jack Radford, WakeMed Foundation Executive Director and Julie Paul, Energize program Coordinator Julie Paul

In Attendance: Dean Holmes, Dan Odorizzi, Liz Gutierrez-Gallops, Tony Gutierrez, Rebecca McCabe, Toni Langley, Rufus Langley, Renee Luongo

Meeting Called to Order by Dean Holmes at 10:40am

1. Review of 4-6-10 minutes: Liz made a motion to approve the minutes as submitted. Renee seconded. All approved.

2. Finance Report: Tony presented the finance report, which is on target with budget. Discussed the GRIP fund and per the approved budget, the board agreed to contribute another \$200 to the NAHU GRIP fund to assist with HUPAC administrative expenses. Tony mentioned that Teri Gutierrez prepared and filed TAHU taxes again this year at no charge to TAHU. Dean motioned to give Teri a \$25 gift card as a thank you for her continued dedication. Renee seconded. All approved. Renee motioned to accept the finance report. Dan seconded. All approved. The Board also discussed the upcoming National Convention and reimbursement for Board members attending. Those who have expressed interest in attending (as of meeting date) include: Dean, Liz, Tony, Rufus and Beth. Based on budgeted funding, Dan made a motion to reimburse any board member who wants to attend up to \$1200 each. This amount does not cover the full expenses, but helps to offset the full cost of the convention. Liz seconded. All approved

3. Reports (Executive Board/Committee Chairs):

President- Dean discussed the upcoming National Convention and requested four delegates from TAHU. Those will be: Dean, Liz, Tony and Rufus. Beth will be an alternate. Dean attended the Western Piedmont Association of Health Underwriters meeting. Dean also asked for the board to nominate chapter members for TAHU awards so the recognition could be presented at the June meeting. There are three awards: The Langley award, the Sparkplug award and the member of the year. Nominations come from the board. Dean, Dan and Liz will be attending an upcoming NCAHU Leadership Training.

President Elect/Membership- Liz presented a membership update in which she shared that membership has held steady as of May at 194. TAHU ended the year with an additional 4-5 new member on a net basis. Liz also discussed the need for re-evaluating recruitment and retention strategy as impending reduction in brokers (due to health care reform, mergers, buy-outs, etc) may threaten membership. Recruitment efforts may need to be more focused on larger agencies, financial institutions, etc. Renee discussed the continued use of the Robocall for meeting reminders. The board feels the calls have been successful and would like to continue this service. Dan made a motion to purchase another set of calls for \$60. Rebecca seconded. All approved.

VP/Programs- Dan discussed the “Coffee with the Candidates” idea for August, with the half day CE class afterwards. More details to follow on this event. Dan will coordinate with Donna on PR/Media Relations.

Secretary/Treasurer- No New Updates.

Continuing Education- No New Updates. A half day CE course is tentatively planned for August, after the Candidate Social

Law & Legislation/PAC- No New Updates. Reform is moving along and more updates will be provided to the members daily through NAHU.

Awards- No new updates

Public Service-Toni mentioned that everything is moving forward with the Golf Tournament. It was suggested that the Golf Tournament be added to the NCAHU website.

Media Relations/Newsletter- No New Updates

Website- Tony continues to update and maintain the website. It was submitted for review for a local chapter website award.

4. New Business: No New Updates

5. Old Business: No New Updates

Meeting adjourned at 11:31am.

April TAHU Membership Meeting Minutes: 5-11-10 at 11:30am- 1:00pm

Sponsor: WakeMed and Assurant

Speaker: WakeMed

Attendance: 45

CE Credit: N/A

New Member Orientation/Mentoring 5-11-10:

Attendance: 1

NOTE: All items contained within this document are required for the NAHU Pacesetter and other chapter Awards. Please do not omit any of these agenda items. This document can serve as an agenda for monthly TAHU board meetings.