

Minutes for Triangle Association of Health Underwriters Board Meeting

Date: November 13, 2007

Sponsor: Rogers Benefit Group

Speaker: Rebecca Shigley, NC Department of Insurance

In Attendance: Liz Gutierrez, Teri Gutierrez, Tony Gutierrez, Beth Donner, Bill Hendrickson, Leslie McMillan, Dean Holmes, Rufus Langley, Chris Shoffner, Christine Anderson, Dan Odorizzi

Meeting Called to Order by Teri Gutierrez at 10:45am

1. Review of 10/09/07 minutes: Motion to accept minutes by Liz Gutierrez. Approved.

2. Finance Report: Tony presented P&L and P&L by class. Still missing some sponsorships from luncheons and golf tournament. Tony has re-invoiced the companies and is following up.

3. Reports (Executive Board/Committee Chairs):

President- Teri reported that her and Tony spoke on Bill Hendrickson's radio show about current health care issues in the US and presidential nominees' positions.

President Elect/Membership- Dan Odorizzi is the newest member of membership team. He will take on the role of retention chair. Dan will now be the point of contact for making sure we are retaining members.

VP/Programs- Nothing to report

Secretary/Treasurer- See above.

Continuing Education- We had CE prior to the luncheon today. An abbreviated form of the CDHC training was conducted by Prime Pay. Approximately a dozen life/health agents were present and two dozen CPA's and financial planners.

Law & Legislation/PAC- Please be sure and register for the Capital Conference. The association will pay a portion of the registration and hotel cost. Time is running out to make reservations.

Awards- We will continue to recognize members who achieve designations and awards and recognize them at the TAHU luncheon. Rufus is checking the NAHU site and with members each month to see if anyone has earned any designations. Winners will be recognized in the newsletter and at the luncheon. So far none of the membership has reported winning. Please encourage the members to achieve designations and apply for awards.

Public Service- November 2nd the chapter participated in the Great Xplorations Career Fair for middle and high school students. We had several members participate and had great response from the students. It was a positive experience and we hope we increased the awareness of the industry.

Media Relations/Newsletter- Please be sure to get all your articles to Liz by the end of next week.

Website- Nothing

4. New Business:

5. Old Business:

Meeting adjourned 11:35am.

TAHU Membership Meeting Minutes: 11/13/07 and 12:00pm

Sponsor: Rogers Benefit Group

Speaker: Rebecca Shigley, NC Department of Insurance; Update on the DOI

Attendance: 51

CE Credit 11/13/07: Pre-Tax Health Spending Accounts

2 Hours

Presented by Chris Shoffner, Prime Pay

8am-10:30am

New Member Orientation 11/13/07:

1:00pm

Attendance: 0