

President's Message

Teri Gutierrez, TAHU President

WOW, could this year be flying by any faster? March Madness is over, the Masters is done, and the baseball games are under way and it is starting to feel like summer outside. Colleges are getting set to graduate in three weeks and the high school kids are not far behind. Speaking of education I would like to thank all of our members that made the effort to turn out for "Day on the Hill" and educate themselves about state issues. Health Underwriters, I had the biggest group in attendance, a tribute to our associations' involvement.

Just a reminder if your summer is a little slower then this might be a good time to start on one of your professional designations. Check to see if your employer has a policy of reimbursing for education.

Speaking of summer I am still looking for feed back on having a regular meeting in July or looking at trying to go to the Durham Bulls game again. Please email me your pick at teri@ibs4me.com.

Membership Contest Results

Teri Gutierrez

I am very pleased to report that the contest was a huge success. We had 22 people join TAHU during our contest (many from the 2007 Symposium).

- (4) New members: Teri Gutierrez
- (2) New Members: George Ramsay
- With one new member each:
- Bill Hendrickson
- (5) David Moore (Triad Chapter)
- Regina Mills
- Tom Snell
- Ken Adams
- Mary Karr
- Graham Blanton
- Jack Kenley
- Chris Schoffner
- Tony Gutierrez
- Zoraya Swearingen
- One for NAHU

I will have the movie cards at the next meeting for those that have won.

May and June Meeting Updates

Beth Donner, Sponsor Chair

Update on May and June meetings. We will close out the year in style and you will not want to miss either of our last two meetings of the year ! Our sponsor for May 8th is United Healthcare and Companion Life, the speaker is Paula Gately with the NC Alliance of Healthy Communities. Come hear from Paula as we learn what great resource of information the Alliance of Healthy Communities has created to share with all of us in the healthcare industry. In June our sponsor will be Blue Cross Blue Shield of NC and we will close out the year with an entertaining & insightful presentation on June 12th as John Forslund; one of the announcers for the Carolina Hurricanes, gives us an inside view as to the happenings of the Canes as well as some of his life experiences with them!

Next TAHU Luncheon

Tuesday May 8, 2007
11:45 am to 1:00 pm
Brier Creek Country Club
9400 Club Hill Drive
Raleigh NC 27617

[Brier Creek Country Club](#)
[Google Map Directions](#)

[Register Online](#)

TAHU May Luncheon Sponsor



www.uhc.com

TAHU Welcomes New Members

TAHU welcomes our new members and thanks to their (Sponsors) many of whom joined at the 2007 Symposium:

- Lacky Barnes (David Moore)
- Gina Becherer (Bill Hendrickson)
- Gene Bucci (Teri Gutierrez)
- Mary Carlson LUTCF (Tony Gutierrez)
- Henry E. Harris CLU,ChFC (Regina Mills)
- Vernelle Jones (David Moore)
- Patrick Marshall (Teri Gutierrez)
- Patricia L. Martin (Teri Gutierrez)
- Dianne McKinney (David Moore)
- Adam Nitkin (David Moore)
- Angela Nunn (Tony Gutierrez)
- Patsy Zeigler (David Moore)

Thanks to David Moore our state membership chair for all his hard work.

Legislative Update

Robert Paschal

Day on the Hill activities occurred with gusto this week in Raleigh. There was a great deal of activity because this week was the deadline for the filing of House bills. Set forth below is a report on the filing of bills of potential interest to you as an association. Read about the latest health care legislation by or lobbyist Robert Paschal in his [weekly reports](#) on our website.

Awards Update

Our chapter submitted documentation for the NAHU Pacesetter Award and NAHU Website award. Judging took place last weekend with presentations scheduled at the 2007 NAHU National Conference in Denver CO in June.

The [Rufus B. Langley Award](#) is the highest award bestowed by TAHU. It is given every year to a member who has demonstrated the utmost professionalism, support for the association, and career achievements. If you have a nomination for the award, please sent to david@beninslaw.com by May 25, 2007.

Public Service Committee News

Leslie McMillan, Public Service

REMEMBER TO Clean out your closet and bring your gently used business casual and professional clothes to our next meeting. Donate clothing to The Soroptimist Society Cloths Closet. DO IT THIS WEEKEND AND PUT THEM IN YOUR TRUCK SO YOU WON'T FORGET!

Help others feel great as they step out in style by bringing gently worn women's suits, business casual clothing, and pocketbooks, costume jewelry, etc. to our next two meetings on Tuesday, May 8th at 11:45 AM at Brier Creek Country Club. Of particular demand are sizes 0, 2, and 4 as well as 2 x and larger. Please put clothing on hangers or shopping bags if possible. Thank you. For more information contact Leslie S. McMillan @ 919-271-6898 or lsm-insurance@nc.rr.com

Be on the look out for a survey coming from TAHU asking for your input on Public Service projects for 2007 – 2008.

Insurance Day on the Hill

Antonio Gutierrez

Insurance professionals gather from throughout North Carolina to lobby on behalf of legislation important to our industry . Attending were members of the IIANC, NCAHU, and NCAFA. Guest speakers included Jim Long, Commissioner of Insurance, Rose Vaughn Williams, DOI Legal Counsel, and Lobbyist Updates from Robert Paschal and John Bode. 32 member of NCAHU attended. TAHU member included Rufus Langley, Teri Gutierrez, Tony Gutierrez, Liz Gutierrez, David Smith, John Henson, and associate members Tom Snell and Brooke Seaford. Our focus included the High Risk Pool.

Teri, Liz and I met with our State Senator and State Representative who expressed interest in learning more about single-payer systems. [Photos here.](#)

TRIANGLE BUSINESS JOURNAL

**Do you buy health insurance from one of these professionals?...
If not why?**

Look for your March 30th edition of the Triangle Business Journal Health "Care Heroes" for our ad listing all our members on page 42 left hand column.

2008 Election Watch

Hillary Promises Universal Health Care

Watch a video of Presidential Candidate Hillary Clinton promising universal healthcare at www.hillaryclinton.com

Give to NCPAC and [HUPAC](#).

14th Annual TAHU Charity Golf Tournament a Success!

Barry Hill, Golf Chair

Thanks to everyone who helped and participated in the 14th Annual TAHU Charity Golf Tournament. Especial thanks to our teams below. You can see more photos at www.webshots.com



NCAHC's Tools to Assist Healthcare Underwriters, Employers and Employees May Luncheon Topic

In 2006 the North Carolina Alliance for Healthy Communities introduced our Weight Management Registry and in 2007 created 6 additional Healthcare Resource Centers to enhance our unique web site- www.ncahc.org. Our web-based tools are designed to help address the public and provider challenges associated with finding critical healthcare information. The NCAHC Healthcare Resource Centers will assist healthcare professionals, providers, employers, employees and/or patients find disease specific, drug, insurance, quality, wellness, guidelines and other helpful information. In essence, by consolidating many web based resources, the North Carolina Alliance for Healthy Communities has created a valuable tool designed to positively impact and empower North Carolinians to source information which will improve our health and promote wellness.

Established in 1999, the NCAHC is a not for profit organization that consists of 25 organizations with 35 volunteer members and 1 paid administrative assistant. Our membership is diverse and includes two of the states leading insurers- BCBS of NC and United Healthcare of NC. In addition, Wake Medical, the North Carolina Association for Healthcare Quality, Magellan Behavioral Health, Novant Health, BioSignia, JRW Associates, Access II Care of WNC, along with the American Heart Association and 15 pharmaceutical companies are all active participating members. We continue to actively strive to grow our membership and have more than doubled in size over the past 2 years.

NCAHC's Mission: Create and promote educational resources for professionals, communities and consumer.

NCAHC's Vision: Find unique solutions to North Carolina's healthcare challenges through a collaboration of diverse healthcare organizations who all have the common goal of improving healthcare outcomes.

Speaker: For the past 8 years, Paula Gately has worked for Abbott Laboratories as their managed care account manager covering NC, VA and WVA where she has also held leadership positions on Abbott's managed care Customer Marketing, Cholesterol and National Advisory boards. Within NC, Paula has also been very involved with the North Carolina Alliance for Healthy Communities, a not for profit volunteer organization dedicated to creating innovative and unique educational resources designed to improve health outcomes in NC communities. In 2005, Paula served as president of the NC Alliance for Healthy Communities, held a position on their board along with chairing the Educational & By-Laws committees. Currently, she is co-chair of the Initiatives Committee. Paula has spent her 26 year career in the healthcare field including 15 years with Baxter Healthcare where she held positions in finance, sales, marketing and account management. In addition, she worked for the Zitter Group creating unique disease management educational programs. She earned her MBA in Finance from the University of Miami at Coral Gables, Florida in 1981 and a BA in History from Southern Methodist University in Dallas, Texas in 1979.

