

From the Presidents Desk...
Dean Holmes, TAHU President

One of the many benefits of being a member of NCAHU is the opportunity to attend the annual Symposium. This year's event was well organized and we had many members from the Triangle in attendance. We had great speakers and were able to earn 12 hours of CE as a bonus!

The main thought I came away with is these are truly transformative times for our business (yes, I am master of the obvious). Between all the legislative, technological, and product changes on the horizon, it looks to me that a lot of help will be needed to navigate through the coming complexities.

That being said, I don't know of a more informed group of people than NCAHU members. Our folks at the national, state, and local level really know their stuff and are a tremendous source of information for me personally.

As a reminder our May 11th luncheon will be held at the main campus of WakeMed, an event I always look forward to. You can go to our website to register and get specific directions including parking... www.nctahu.org.

We invite all members and friends to participate in this year's TAHU Golf Tournament with a brand new golf course, i.e. The Lonnie Poole Golf Course at NC State University... www.lonniepoolegolfcourse.com on Wednesday, September 29th benefiting the Lineberger Cancer Center at UNC. Contact Reid Wailer for sponsorship opportunities and reservations at Reid.Wailer@assurant.com.

Thanks much,

Dean Holmes

President

Next TAHU Meeting
May 11, 2010

WakeMed Raleigh Campus
The Andrews Center
3000 New Bern Ave
Raleigh, NC 27610

[Google Map Directions](#)
Topic: Childhood Obesity & Diabetes: Its effect on future healthcare spending and an overview of WakeMed's "Energize" program and how the program is helping curb this trend.
Speaker: Julie Paul

[Register Online](#)

TAHU May Luncheon Co-Sponsorship



www.wakemed.com

and



www.assurant.com

New TAHU Members

TAHU welcomes our new members and their (sponsor):

- Susan Barbee
- Bernard Brown
- Rick Ramey
- Candy Warner
- Michael Woods

TAHU Financial Reports
Tony Gutierrez, TAHU Treasurer

The latest TAHU financial reports are available anytime online at: <https://accounting.quickbooks.com>

Login Name: **tahumembership**
Password: **triangle**

You can see a variety of reports including profit & loss, balance sheets, invoices, budget vs. actuals, check and deposit details, and much more.

COBRA Premium Subsidy Extended
Rufus Langley - TAHU Law & Legislation Chair

After a long week of debate, President Barack Obama signed an \$18 billion bill temporarily extending unemployment and health benefits to millions of Americans, including those receiving coverage through the Consolidated Omnibus Budget Reconciliation Act (COBRA).

Late April 15, the president signed HR 4851, following a bipartisan 59-23 vote in the U.S. Senate and a subsequent 289-112 vote of approval in the House, ending nearly a month of inactivity on several programs benefiting the nation's unemployed.

While several programs, including benefits through COBRA, are extended through the end of May, President Obama said he would like more coverage for "families struggling to make ends meet."

"I'm grateful that the House and Senate moved forward on this temporary extension today," he said in a statement. "But as I requested in my budget, I urge Congress to move quickly to extend these benefits through the end of this year."

Through the bill, a 65% subsidy of COBRA benefits for those who have lost their jobs is extended through May 31. On April 5, tens of thousands of unemployed Americans started to lose their benefits after being out of work for a period of more than 26 weeks.

The new bill works retroactively to April 5, meaning those benefits will be restored.

Membership Tip of the Month
Liz Gallops - TAHU President Elect

NAHU has a variety of affinity partners that offer our members discounts on an array of products and services. Don't forget, you can take advantage of these great offers!

Here is a link to our [affinity page](#), be sure to check it out. To learn more about our affinity partners, click on the links below and you will find information about the program and discounts, if applicable, and how to begin enjoying your benefits.

Business and personal services with NAHU preferred pricing:

- [1-800-Flowers.com](#) - Flowers, baskets and more with a special 10% discount for NAHU members
- [Allied Moving Benefits](#) - Professional moving, real estate and mortgage services
- [Apple/iTunes](#) - Music, videos and more
- [Bank of America](#) - NAHU reward credit card
- [Brooks Brothers](#) - 15% savings with their Corporate Membership Card
- [CommPartners](#) - Teleconference services
- [Dogtoys.com](#) - Online pet store offering 50% off select items
- [Drugstore.com](#) - Online drugstore
- [FedEx](#) - No minimum shipping requirements, savings of up to 26% for NAHU members
- [Hertz](#) - Up to 15% off the standard rates for car rentals
- [JoS A. Bank](#) - 20% discount with JoS A. Bank Corporate Credit Card
- [LetsTalk.com](#) - NAHU Wireless Center - cell phones and more
- [Macy's](#) - America's largest department store - online
- [My LTC Office](#) - New "on-demand" way of handling your long-term care business
- [Office Max](#) - Savings of 30% to 70% on office supplies with free delivery on orders over \$50
- [Orbitz](#) - Selection of low fares and deals on lodging, car rentals, cruises & vacation packages
- [PetMeds](#) - Pet supplies at a 10% discount
- [Sirius Radio](#) - Satellite radio
- [UPS](#) - Special shipping discounts of up to 30%

Client management, sales and marketing tools

- [BASIC Guru](#) - Online Benefits Management
- [BenefitsCONNECT](#) - Online Benefits Management
- [InfinityHR](#) - Online Benefits Management
- [HSA Toolkit](#) - Present HSA concept to clients in an easy-to-understand way
- [InsuranceNewsNet](#) - Latest industry news & insights
- [LTC Connection](#) - Web-based LTC solutions
- [Marsh Errors & Omissions Coverage](#) - Best E&O coverage in the industry - offers real protection not found in "agents of" programs
- [National Underwriter](#) - 20% off on selected products
- [Norvax](#) - Sales automation & web marketing tools
- [ProspectZone](#) - Targeted lead generation system
- [Smart's Publishing](#) - Custom newsletters for your clients

If you have any questions or would like to offer suggestions, please contact Melanie Gibson, director of membership, at mgibson@nahu.org or 703-276-3811.

Save The Date!!!!



NCAHU Honor Council

Attached is the 2009-2010 Honor Council application. The Honor Council is an annual recognition given to those who have contributed to the overall success of the national, state, and local association throughout the year.

Upcoming Events.....

- May 2010**
TAHU Luncheon
Date: May 11, 2010
Time: 11:30 am
Location: WakeMed Raleigh, Andrews Center
- June 2010**
TAHU Luncheon
Date: June 8, 2010
Time: 11:30 am
Location: Brier Creek Country Club
- July 2010**
No Meeting
- September 2010**
TAHU Charity Golf Tournament
Date: September 29, 2010
Time: 11:30 am
Location: [Lonnie Poole Golf Course](#)

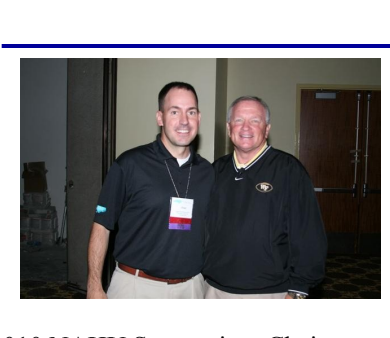
NC Symposium 2010



NAHU welcomes the Winston-Salem State University March Band! This is a real treat every year! They sure do liven the place up!



Just a few of the vendors...



2010 NAHU Symposium Chairman—Chad Blankenburg with Guest Speaker Jim Grobe, Wake Forest University Head Football Coach



2010 NAHU Symposium Attendees